

# Modern Healthcare

## By The Numbers

### 20 largest healthcare management consulting firms

Ranked by 2005 revenue from provider consulting fees

Company/Headquarters	Ownership	Contracts (all)	Contracts (provider)	2005 revenue* (all)	2005 revenue* (provider)	Web site
1 Deloitte Consulting Wilton, Conn.	LLP	—	—	\$1,030	\$309	deloitte.com
2 Advisory Board Co. Washington	Public	—	—	—	165	advisory.com
3 Milliman Seattle	Private	2,500	2,200	138.7	123.6	milliman.com
4 First Consulting Group Long Beach, Calif.	Public	967	890	113.5	110.4	fcg.com
5 PricewaterhouseCoopers Boston	Private	—	—	130	92	pwc.com/healthcare
6 BKD Springfield, Mo.	Private	—	—	60	60	bkd.com
7 FTI Cambio Health Solutions Baltimore	Public	154	142	105	56	www.fticambiohealth.com
8 GE Healthcare Performance Solutions Waukesha, Wis.	Public	420 <sup>1</sup>	420 <sup>1</sup>	50	50	gehealthcare.com/solutions
9 Pershing Yoakley & Associates Knoxville, Tenn.	Private	692	618	49.9 <sup>2</sup>	49.9 <sup>2</sup>	www.pyapc.com
10 CTG HealthCare Solutions Cincinnati	Public	372	345	71.1	44.3	www.ctghs.com
11 Gallup Healthcare Group Omaha, Neb.	Private	100	100	30	30	healthcare.gallup.com
12 QHR Consulting Services Plano, Texas	Public	1,357	1,357	21.3	21.3	qhr.com
13 Gallagher Benefit Services Itasca, Ill.	Public	494	494	21	21	gallagherbenefits.com
14 ECG Management Consultants Seattle	Private	258	258	16	16	ecgmc.com
15 Implementation Management Assistance Chadds Ford, Pa.	Private	183	183	10.6	10.6	ima-consulting.com
16 LarsonAllen Minneapolis	LLP	2,654	1,493	17.5	10.2	www.larsonallen.com
17 SSB Solutions Scottsdale, Ariz.	Private	25	25	10	10	ssbsolutions.com
18 Development Dimensions International Bridgeville, Pa.	Private	175	153	9.7	8.6	ddiworld.com
19 Camden Group El Segundo, Calif.	Private	150	150	8.2	8.2	thecamdengroup.com
20 Adams Management Services Corp. Rome, Ga.	Private	—	46	—	5.6	adamspmc.com

For a complete list of all respondents see the Surveys/Lists/Data section of [modernhealthcare.com](http://modernhealthcare.com).

\*Revenue in millions. / Only firms providing revenue figures are ranked. / All figures are company estimates. / Public: Publicly traded, for-profit; Private: Privately held, for-profit; LLP: Limited-liability partnership. / <sup>1</sup>GE Healthcare Performance Solutions reported new contracts only. <sup>2</sup>Pershing Yoakley & Associates' revenue figures reported from 2005 firmwide net income.

Source: Modern Healthcare's 2006 Healthcare Management Consultant Survey